

MANA KAI - MAUI RESORT

NEWSLETTER

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NEWSLETTERS, AND BOARD CONTACT INFO. Where our purpose and
mission is to Preserve, Protect and Enhance the Mana Kai.

ALOHA OWNERS - ELECTION CENTRAL,

With two vacancies on the Board of Directors we are fortunate to have three very capable candidates expressing a desire to run. This Mini Newsletter is to inform all owners of each individuals qualifications. Each has prepared a brief statement which will be presented in these pages. This does not preclude any other candidates from running however.

The two vacancies are as follows: Mark Jackson who has already vacated and David Heilbrun who is serving out his last term on the board.

Three incumbent board members, Scott Miller, Roby Ogan, and Carol Perry are up for re-election and have expressed a desire to run for another 2 year term. Anyone can run against an incumbent if desired.

Please join me in reading these three strong statements and wishing all three the very best!!



BOARD of DIRECTORS

Scott Miller, President

VACANCY, Vice Pres.

Roby Ogan, Treasurer

Carol Perry, Secretary

David Heilbrun, Director

Gary Young, Director

Don Dill, Director

BOB BARRETT PROFILE

My name is Bob Barrett and I'm excited and honored to be considered a candidate for one of the open board positions on our HOA at the Mana Kai Maui. My family and I first discovered the Mana Kai over twenty years ago while planning a vacation to Maui. We returned many times to enjoy the beauty of this special place. In 2000, we began looking for a vacation property that the partners of our company, Sellen Construction, could use for a two week vacation getaway. That search led to the purchase of unit 504 and the ongoing enjoyment for many more families. As I approached retirement, I had conversations with three of my partners at Sellen Construction who had retired earlier, about purchasing a unit at the Mana Kai. We formed Sellen Alums LLC, and July 2009 we purchased unit 703 for family use. As you can see the Mana Kai has been a part of my life for many years.

I believe I can provide valuable expertise gained through my career and volunteer experiences that will benefit the board and owners of Mana Kai. I graduated from the University of Washington in 1973 with a BS in Construction Management and began a career at Sellen Construction, a prominent privately held commercial construction company based in the Pacific Northwest with over 500 employees, which lasted nearly 37 years. I started there as a project engineer and concluded my career as CEO, and during those years I grew steadily in my knowledge of construction and organizational management that will support the Mana Kai Board as they look at continuing the ongoing upgrades of our beautiful property. I served two 3-year terms as board member for our HOA in Seattle, the last term, as Board President of the Sand Point Community, which consists of 210 single family residences.

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BOB BARRETT PROFILE

I am also currently serving my last year of two 3-year terms as a member of a Board of Governors for a second home residential community in Park City, Utah. This currently consists of approximately 375 homes, and growing steadily. This development is about 30% complete and still under the control of the developer. Our role is to provide input and advice to the developer to assist them as the development grows.

I continue to serve as Chairman of the Board of Sellen Construction; a position I assumed prior to my retirement in January 2010. I've also served on several nonprofit boards during my career. And finally, I currently serve as a board and executive committee member for the AGC (Associated General Contractors) of Washington Education Foundation, whose mission is to support the education of students seeking undergraduate degrees and continuing education in the construction trades and management throughout the state of Washington.

Finally, I believe it is important to continue the course that has been set by our Board: to continue the upgrades to the property that will benefit all of the owners, as well as attract ongoing real estate investment in the Mana Kai; to maintain a high level of maintenance; and to have a thorough understanding of our budget and financial position, which will aid in the decision process.

I would be honored to serve on the Board of the Mana Kai Maui

Bob Barrett

BARRY SMITH PROFILE

I am Barry Smith and would like to represent you as a member on the AOA Board of Directors. I have experience serving on various boards in the past including the YMCA, The Association of Downtown Visalia Property Owners, and Cypruss Surgical Center. Currently I sit on the Board at Vally Business Bank in Visalia California. I am founder and President of Eye Surgical and Medical Associates.

My undergraduate degrees are in Business Administration from the University of Southern California, Medical degree from the University of California-Irvine, and an Oculoplastic Fellowship at the Massachusetts Eye & Ear Infirmary, Harvard Medical School.

I am confident I have the ability and experience to solve problems in the best interests of all owners. I will work diligently to ensure projects are completed on time and on budget. I am a team player with a "can-do" attitude.

My wife Tricia and I own two condos at the Mana Kai and have vacationed there since the 1970's.

As your board representative, I can assure you the grounds and building will be well maintained, budgets are realistic, and provide the leadership needed to prevent and/or solve problems. I would like to be a part of this process by bringing creative ideas and innovative solutions to the table.

I would appreciate your vote and would be honored to be your voice on this Board.

Barry Smith

LARRY R. SOMERTON PROFILE

INTENT:

I am seeking election to the Board of Directors of the Association of Apartment Owners of Mana Kai Maui. Kathy and I have owned condominium properties in South Maui since 1999. Our first Maui home was at the Palms of Wailea, currently a vacation rental, and now reside at Wailea Palms from November through April. Several close friends are owners at the Mana Kai and through them we soon became of the special qualities that make Mana Kai a spectacular vacation destination. Last year we purchased unit 412 and have recently completed extensive renovations to make it the prime vacation rental its location deserves. The image, condition and financial stability of the Mana Kai are extremely important to us.

VISION:

We view the Mana Kai as the gateway to the premier beaches of South Maui, opening onto a string of diamond class residential properties and world famous hotels. It is crucial to all owners that we continue to preserve and enhance this envied position by:

- Constantly seeking means to update image, comfort and convenience without over extending financially.*
- Insuring long term integrity of the building, its systems and its grounds by maintaining adequate reserves and planning expenditures wisely.*
- Taking advantage of appropriate technologies as they become available.*
- Maximizing potential income from AOAO commercial space assets.*
- Encouraging rents to seek levels commensurate with location, quality and amenities.*
- Assisting management in identifying strategies to increase value to owners.*

LARRY R. SOMERTON PROFILE

ASSETS:

My career experiences as an architect, business executive and property manager have been useful in dealing with the wide range of challenges facing the AOA, as I have done for other residential associations over the past 10 years. If elected, I will bring to the Mana Kai Board my

- *Dedication to balance fairly the good of the ownership group at large and the interests of its individual owners, diligently seeking consensus on difficult issues.*
- *Appreciation of the need to manage resources efficiently to achieve maximum long term value, support the South Maui way of life and constantly improve our facilities.*
- *Expertise in analyzing and planning for the safety, security serenity and beauty of our building and grounds.*

CAREER:

Following my graduation with a degree in Architecture from UC Berkley, I spent a tour of duty as a US Air Force officer, then built and operated a full service Architectural firm, and most recently, until semi-retirement, served as CEO of an insurance brokerage company. At present Somerton Diversified engages in architectural design, consulting and rental property management in Hawaii and California.

PROFESSIONAL:

- *California Registered Architect since 1975 (licensed)*
- *Hawaii Licensed Architect since 2008 (licensed)*

BOARDS:

- *Director, AOA Wailea Pals, 2007-2012*
- *Chair/co-chair, AOA Wailea Palms, Facilities Committee, 2008- present.*
- *Co-chair, Homeowners at Quail, Inc., Architectural Committee 2010- present.*

LARRY R. SOMERTON

UPCOMING ELECTIONS

WOW Homerun material!

In rereading these three resumes, I am struck by the quality and lifetime achievements these three men share. One in Construction management, one in the Medical profession, and one an Architect/Businessman. Clearly all three would be valued assets to the Mana Kai resort.

One of the strongest qualities we have here at Mana Kai is an informed intelligent base of owners to tap into for leadership and direction.

Thank you Bob, Barry and Larry for stepping up to the plate and best wishes!!

MAHALO

The Board will formally meet on October 30th through Nov 2nd. The 40th Anniversary will be celebrated throughout the week. Annual Owners meeting and dinner Saturday November 2nd 2013.



40th Anniversary Activities

The AOA will host the owners dinner this year by providing a full service dinner in the 5 Palms dining room. Entree's will be a choice of Prime Rib, Fish, Chicken or pasta. Different this year is a cash bar. All inclusive complimentary dinners will be provided to owners and family (tax and gratuity not included for bar tabs). Friends of owners are also welcome but will be charged \$40 per person (tax and gratuity included).

The Hotel group on Sunday Nov 3rd will be hosting the 2nd annual golf tournament on the Blue Course. Please email Winston at winston@manakaimaui.com if you would like to play. Small groups of owners are encouraged to organize celebration activities as well. You may coordinate this with the help of the Hawaiian Styles Activities desk.