

VISIT <u>WWW.MANAKAI.ORG</u> TO VIEW MINUTES, MEMOS,
NEWSLETTERS, AND BOARD CONTACT INFO. Where our purpose and
mission is to Preserve, Protect and Enhance the Mana Kai

Some board members, spouses and General manager Doug Ray (the tallest guy!) relaxing after meetings are over, below. November's meeting of over 100 had the biggest turnout of owners in the past ten years! Pictured, Scott Miller, Roby Ogan, Carol Perry and Don Dill were re-elected to new terms.



BOARD of DIRECTORS

Scott Miller, President

Larry Somerton, Vice Pres.

Roby Ogan, Treasurer

Carol Perry, Secretary

Bob Barrett, Director

Gary Young, Director

Don Dill, Director

Anyone interested in running for a position on the Mana Kai Board of Directors should prepare a resume and submit it to Carol Perry at cepstein3@cox.net. Anyone can run to fill a vacancy or may run against an incumbent officer. We encourage diverse applicants who feel they would bring a fresh perspective to the board in overseeing this great property.

MANA KAI MAUI RESORT • 2960 S. KIHEI RD. • KIHEI, HI 96753

DESTINATION MAUI - MANAGING AGENTS - 220 IMI KALA ST., SUITE 104, WAILUKU,

MAUI, HI 96793 (808) 244-9021 STEPHANIE SISNEROS, AGENT

NEW PROJECTS



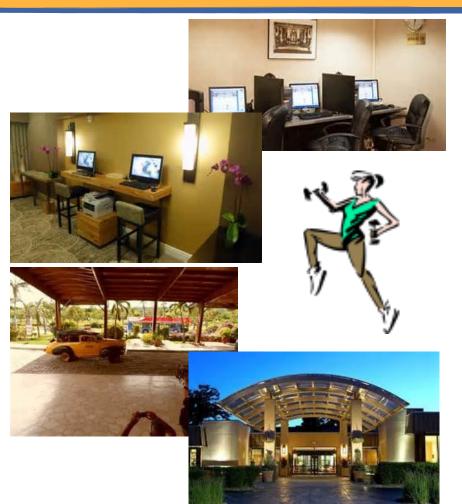
Doug Ray our General Manager helps direct projects the board has set in motion.

I don't have enough room to chronicle all the work Doug does in overseeing our property. Some notable projects coming up that Director, Carol Perry has worked on is formalizing the entry from Kihei Road into the parking lot and including the inner sign. Adding plantings, foot lighting, and a new interlocking paver pathway for guests. We also plan to start creating a larger more robust BBQ area with 3-4 commercial grills, seating, and work spaces. Director Gary Young will be working with Doug to start designing a new weight room adjacent to the Yoga studio in the basement. Director Larry Somerton will be designing some first floor renovations most notably to commercial tenant areas. Doug will also continue to work on several infrastructure repair and maintenance projects. Projects such as refinishing all the exterior doors to units, security system upgrades, new trash chute doors, converting to all LED lighting, and solar panel replacements to name a few.

We hope the above pictures which are the BEFORE shots will be filled with wonderful AFTER shots this time next year. From the BBQ's, to Landscape, to a new weight room (which will utilize the back half of the current Akami meeting room in the basement. One suggestion in looking forward was for our AOAO owners meetings to take place in the 5 Palms dining room. We'll keep you posted. Meanwhile the grounds are looking wonderful, and the lawn is better than ever. It is a long ongoing process to keep the building and grounds in good working order. As a board we take responsibility to keep the inside as beautiful and workable as the outside.

CAPITAL IMPROVEMENTS

The Hotel Association which occupies the Front Desk as a commercial Tenant is expanding into the mezzanine offices over their current offices. One of their ground floor offices will be rented to the 5 Palms, and one office will be converted to a business center for guests. In the future besides offering a weight room for guests downstairs, we plan to remodel the remaining Akami room area into a small conference room. Triple A has kept our rating as a three diamond resort because we do not have a business center, we do not have a meeting room for guests, and we do not have a porte-cochere (which is a covered structure over the entrance). All part of future plans to be on our way to a four diamond resort!







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COMMERCIAL TENANT REPORTING

The 5 Palms and Zack's Deli are doing very well this year and look forward to the holiday season. They are one year into a five year lease with us.

The Hotel Association which manages half the units at MKM works out of the front desk. About nine years ago they renovated the majority of rooms, and are poised to start another major renovation starting in April 2016 to work on half of the rooms, and the other half to begin in the spring of 2017.

Hawaiian Activities desk is remodeling their booth to look like the planters and water feature nearby. They continue to provide our guests with all their vacation needs for sightseeing, tours or reservations.

Need to rent paddle boards, snorkel equipment or a bike, then look no further than the Surf Shack!

Deni Yoga downstairs to keep you fit and trim while here. We thank all our tenants in their service to the needs of our guests and owners!



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2015 OWNERS KNOW HOW TO HAVE FUN

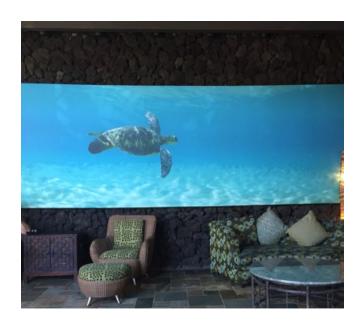


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MAHALO

The Board will formally meet again on April 20-22, 2016
The next Owners meeting will be Saturday Nov. 5th 2016





Please book your lodging early to take advantage of meeting old friends and new while finding out the important works your board is doing on your behalf.

Looking forward to seeing you all again, The AOAO Board of Directors of the Mana Kai Maui Resort .